### **Public-Private Partnerships** Gilbane – your single partner for integrated P3 delivery



#### **One Company Solution**

Gilbane's design-buildfinance-operate-maintain ("DBFOM") expertise as a developer, builder, and asset manager offers clients a single-source solution that provides seamless delivery, improved communication, accountability, and less risk throughout the lifespan of the project.

### Long-Term, **Stable Partner**

When selecting a long-term partner, consider Gilbane's proven fiscal discipline and financial strength as a privately held, over 150-year-old company. Gilbane maintains a stable, rock-solid balance sheet, allowing projects to move forward more quickly. 

### Local Presence, **National Platform**

With over 45 offices and more than 3,000 team members nationwide, we have the local knowledge and resources to accelerate your project's approvals and delivery across our national

footprint.

"Smith Gilbane, a joint venture comprised of Gilbane Development Company and Summit Smith Development, with Gilbane Building Company and CD Smith Construction delivered the State's Hill Farms Office Building and 1,700-car parking structure in Madison, WI ahead of schedule and on budget, allowing the Department of Administration and the tax payers of Wisconsin to realize significant savings for reduced capitalized interest costs...Throughout the process, Smith Gilbane approached the project solutions focused to maximize value for the State of Wisconsin and deliver results. The team was professional, knowledgeable, and committed to the success of the project."

- Paula Veltum, Former Deputy Division Administrator, Division of Facilities Development & Management, State of Wisconsin

#### Unmatched **Experience**

Our diversified P3 portfolio spans multiple social infrastructure markets, including K-12 schools, higher education, healthcare, and government facilities, among others - with over 40 P3 projects completed or underway, totaling nearly \$4 billion.

### **Flexible Financing**

Having structured and delivered more than \$3 billion of financing in the last five years, Gilbane's relationships with leading lenders and non-profit conduits help us to select the right financing structure for your project. We evaluate all options in

structuring a customized solution that best suits our client's desired outcomes.

### P3 PROJECT HIGHLIGHTS

Click to view project info

## Gilbane

#### Gilbane, Inc. is one of the largest privately held, familyowned real estate development and construction

firms in the industry. As the parent company of both Gilbane Development Company and Gilbane Building Company, we strive to bring our core values, expertise and integrated client-focused team approach to each of our projects throughout North America, as well as internationally, operating out of more than 45 office locations worldwide. As one company, Gilbane brings the combined expertise and resources of Gilbane Development Company and Gilbane Building Company to provide a uniquely qualified team backed by unparalleled experience, certainty of execution, and substantial financial resources.

Unlike external shareholder pressure that many of our publicly-owned competitors face, we are one of the few remaining **privately held U.S. headquartered firms with solid financial footing and long-term stable management.** 

Learn more about Gilbane



# Environmental, Social, and Governance (ESG) Strategy

Gilbane is committed to **brighter and more** equitable future for our valued clients, diverse industry partners, Gilbane's family of employees, and for the communities in which we live and work.

Leveraging Gilbane's resources through an ESG platform, we challenge ourselves to continuously examine and improve our opportunity for impact.

Through public-private partnership delivery, ESG initiatives are **created by all of our team partners and embedded** in all phases of the process.

Gilbane Building Company has committed to generating \$4 billion in awards to minority-, women-, disadvantaged, LGBTBE, and veteran-owned businesses over the next five years (2022-2026).



### Connect with Gilbane

### Services

- > Real Estate Development
- > Financing and Advisory
- > Design and Construction
- > Turnkey Outfitting
- > Property Management
- > Operations and Maintenance

### Contacts



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Visit us

